

RATE CARD

FOCUS-GESUNDHEIT

No. 2022

Valid from 01.01.2022



Status: 01.10.2021

BCN.

brand-community-network.com

PUBLISHER'S DATA

Publisher

BurdaVerlag Data Publishing GmbH
Arabellastraße 21
D-81925 München

Director Commercial

Andrea Key
P +49 89 9250 3576
andrea.key@burda.com

Print Management/Placement

Johanna Gassner
AdTech Factory GmbH
Arabellastraße 21
D-81925 München
P +49 89 9250 1439
johanna.gassner@adtechfactory.com

Ad Management/Order Management

AdTech Factory GmbH
Hauptstraße 127
D-77652 Offenburg
P +49 781 84 2708
orders@adtechfactory.com

Frequency of publication & on sale date

9 x p.a., tuesday (subject to change)

Place of publication

Munich, PZN 501177

Bank accounts:

Commerzbank AG
IBAN: DE54 6808 0030 0723 4120 00
BIC: DRES DEFF 680
UniCredit Bank AG
IBAN: DE19 7002 0270 0015 0249 05
BIC: HYVEDEMMXXX

Terms of payment:

Invoices are due in net 30 days after the invoice date. The publisher guarantees a 2 per cent discount for advance payments, provided that the invoice amount is submitted on the publication date of the issue in which the advertisement is published at the latest and no older invoices are outstanding. In the event that the payment target is exceeded, default interest pursuant to Clause 11 of the Terms and Conditions of 5 per cent is calculated based on the respective base rate pursuant to Section 1 (1) of the German Discount Rate Transition Law (Diskontsatz-Überleitungs-Gesetz– DÜG). All prices are net prices. The statutory value-added tax is added. Direct debit is possible.

Terms and conditions:

All ad orders are exclusively carried out pursuant to the General Terms and Conditions. These have to be requested directly from BCN or can be viewed online at:

brand-community-network.com/terms-conditions

Technical data:

For current and binding technical data, log onto duon-portal.de. Also available as PDF download.

duon-portal.de/

Delivery of printer's copy:

Please upload all copies electronically to duon-portal.de. For support please e-mail support@duon-portal.de or call +49 40 37 41 17 50.

General legal notice:

The warranty claims specified in the publishers' general terms and conditions apply only when the certified technical requirements and standards published on the DUON portal have been fulfilled as well as the delivery has been carried out via the DUON portal. This also holds when data are provided without proof.

Online advertisement booking:

The current, binding technical advertisement bookings can also be sent via the online booking system:

obs-portal.de/

FORMATS & RATES

Format	Placement	Bleed format*	Rate
1/1 page	Standard	210 x 267	15,300 €
2/1 page	Standard	420 x 267	30,600 €
1/2 page vertical	Standard	98 x 267	9,900 €
1/2 page horizontal	Standard	210 x 132	9,900 €
1/3 page vertical	Standard	68 x 267	7,100 €
1/3 page horizontal	Standard	210 x 86	7,100 €
2/3 page vertical	Standard	130 x 267	11,400 €
1/1 page	inside front cover	210 x 267	17,700 €
1/1 page	inside back cover	210 x 267	17,800 €
1/3 page vertical	facing TOC	68 x 267	7,800 €
1/3 page vertical	facing editor's letter	68 x 267	7,800 €
1/1 page	1st RHP ad	210 x 267	16,900 €
2 x 1/2 page horizontal across gutter	Standard	420 x 132	19,400 €
2 x 1/3 page horizontal across gutter	Standard	420 x 86	14,000 €
2/1 page	Opening Spread	420 x 267	41,500 €
2/1 page	1st DPS	420 x 267	33,900 €

*width x height in mm

Advertorials:

Formats and prices for advertorials created by the editorial team on request. For more information, please visit brand-community-network.com/advertisingsolutions/print/native-ads

Consecutive Ads:

Surcharge on two or more adverts on consecutive partial-page ads: 5%

Fixed placements:

Agreed fixed placements (e.g. first for a business line, commodity group, etc.) entitle the publisher to bill a placement surcharge.

Type area format:

On request.

Digital rate card:

Please find the digital rate card here:

brand-community-network.de/advertisingsolutions/digital/prices

AD SPECIALS

Rates per thousand	Circulation incl. Subscriptions
Bound inserts	
up to 4 pages	175 €
up to 8 pages	195 €
up to 12 pages	215 €
Glued-on inserts	
Postcard up to 10 g	73 €
Booklet up to 20 g	83 €
Sample up to 20 g	88 €
Loose inserts	
up to 20 g	165 €
up to 30 g	175 €
up to 40 g	185 €
up to 50 g	195 €

Additional ad specials available on request.

Prices apply for the booking of at least the entire domestic print run.

The publisher reserves the right to reschedule bookings with less than domestic print run.

Smaller booking units, e.g. according to Nielsen areas or federal states, are possible. For these will be charged an additional 30% per thousand.

A minimum run of 50,000 copies applies for all ad specials.

All tariff ad specials are eligible for discount and count towards the annual agreement commitment.

Calculation basis:

The calculation basis is the planned circulation or IVW quarterly report upon order confirmation, exclusive of the respective e-paper copies.

Delivered quantity:

The delivered quantity is based on the planned print run or IVW quarterly report valid at the date of the order confirmation, plus 2 % surplus. In order to react to circulation fluctuations at short notice, we recommend contacting our Print Management/Placement (see "Your Personal Contacts" page) one more time before production start.

Delivery address and deadline:

Please find the delivery address and deadline on the respective order confirmation. An incoming goods inspection does not take place at the printing plant.

Conditions of delivery:

Ad specials must be delivered in accordance with the guidelines of the Bundesverband für Druck und Medien (German Association of Print and Media), and be clearly marked with the name of the publication and issue. The material must be delivered, carriage paid, to the address where it will be processed.

Order and cancellation date:

See "special closing dates" on page "Schedule & Topics Print"; due to limited availability, we strongly recommend booking as early as possible.

Proviso:

Should any processing problems arise, completion of the circulation takes priority over ad special processing.

AdSpecial Portal:

Binding technical information on Ad Specials and information on deadlines, samples and delivery for the participating objects is available for download at adspecial-portal.de

Glued-on inserts:

The basis is a 1/1 carrier advertisement.

Sample products:

An additional postal fee applies to samples and objects over 2.5 mm thickness.

Samples:

Samples must be presented by the closing date at the latest. For product samples 50 pieces are required up front. For all other ad specials a minimum of 5 samples are required. To be sent: AdTech Factory, Print Management, Hauptstraße 127, 77652 Offenburg, Germany.

SCHEDULE

The BCN topic preview tool provides you with attractive themes or specials:

brand-community-network.com/topic-preview-tool

No.	On sale date	Closing date*	Copy date**	Special closing date***
02/22	15.02.2022	06.12.2021	10.12.2021	29.11.2021
03/22	05.04.2022	07.02.2022	11.02.2022	31.01.2022
04/22	24.05.2022	28.03.2022	01.04.2022	21.03.2022
05/22	05.07.2022	09.05.2022	13.05.2022	02.05.2022
06/22	09.08.2022	13.06.2022	17.06.2022	03.06.2022
07/22	13.09.2022	18.07.2022	22.07.2022	11.07.2022
08/22	18.10.2022	22.08.2022	26.08.2022	12.08.2022
09/22	22.11.2022	26.09.2022	30.09.2022	19.09.2022
01/23	27.12.2022	31.10.2022	04.11.2022	24.10.2022

* Closing & cancellation date

** Delivery date for printer's copies

*** Closing & cancellation date for ad specials, special formats, special placements

YOUR PERSONAL CONTACTS

Here you can find an overview about all contacts:

brand-community-network.com/contact

BCN CLIENT SERVICES

CEO (speaker)

Burkhard Graßmann
P +49 89 9250 2707
burkhard.grassmann@burda.com

CEO

Michael Samak
P +49 89 9250 4670
michael.samak@burda.com

BCN INTERNATIONAL SALES

Head of International Sales

Silke Noak
P +49 89 9250 4653
M +49 151 526 38 646
silke.noak@burda.com

Asia

Jeannine Soeldner
P +44 20 7607 7979
M +44 7976 946 515
jeannine.soeldner@burda.com

Austria

Tatjana Franek
M +43 664 1275845
tatjana.franek@burda.com

France / Benelux

Marion Badolle-Feick
P +33 1 7271 2524
marion.badolle-feick@burda.com

Greece / Cyprus

Jeannine Soeldner
P +44 20 7607 7979
M +44 7976 946 515
jeannine.soeldner@burda.com

Italy

Marion Badolle-Feick
P +33 1 7271 2524
marion.badolle-feick@burda.com

Poland

Jeannine Soeldner
P +44 20 7607 7979
M +44 7976 946 515
jeannine.soeldner@burda.com

Scandinavia

Jeannine Soeldner
P +44 20 7607 7979
M +44 7976 946 515
jeannine.soeldner@burda.com

Spain / Portugal

Jeannine Soeldner
P +44 20 7607 7979
M +44 7976 946 515
jeannine.soeldner@burda.com

Switzerland

Regina Essig
P +41 44 8102 146
M +41 78 908 8720
regina.essig@burda.com

UK / Ireland

Jeannine Soeldner
P +44 20 7607 7979
M +44 7976 946 515
jeannine.soeldner@burda.com

US / Canada / Mexico

Jeannine Soeldner
P +44 20 7607 7979
M +44 7976 946 515
jeannine.soeldner@burda.com

ADTECH FACTORY GMBH

CEO (speaker)

Burkhard Graßmann
P + 49 89 9250 2707
burkhard.grassmann@burda.com

Ad Management/ Order Management

P + 49 781 84 2708
orders@adtechfactory.com

Print Management/ Placement

Johanna Gassner
P +49 89 9250 1439
johanna.gassner@adtechfactory.com

Print Management/ Production

P +49 40 4131 1387
sammelanfragen-production@adtechfactory.com

PUBLISHER MANAGEMENT NEWS

Head of Publ. Management

Meike Nevermann
P +49 89 9250 3774
meike.nevermann@burda.com

Senior Publisher Manager

Melanie Seitz
P +49 89 9250 2604
melanie.seitz@burda.com